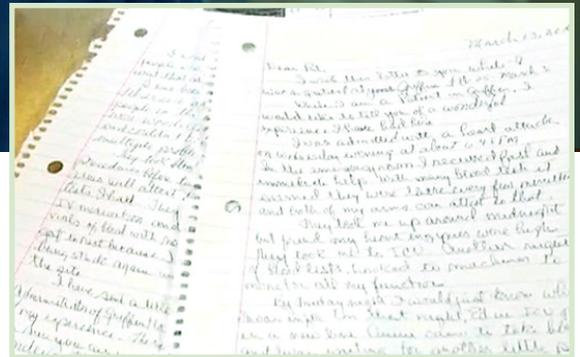




“I know for a fact that PIVO is good for the patient, because I was one of them.”

-Joan R.



Joan's thank you letter

### Joan has a lot on her plate.

At age 82, she still runs a 100-year-old family-owned pharmacy in a small Connecticut town, manages family affairs, and sits on several civic boards.

Like many people, blood draws during hospital stays have always caused added anxiety for Joan. She dreaded the constant poking and the resulting pain and bruises up and down her arms. During a recent stay, she was bracing herself for that “painful pinch” when the nurse let her know she already had collected her blood sample. “While my overall hospital experience was good...the best part was not having to be stuck anymore when they needed to collect my blood.”

As a practicing pharmacist for over 40 years, Joan has seen many significant advances in medicine. And for Joan, PIVO was a breakthrough innovation... “It’s like the initial discovery of penicillin—it will transform the accepted norm, it will change how we experience blood collection in the hospital.” Grateful for her experience and the opportunity for other patients, Joan, through a handwritten letter, shared her story and appreciation with the hospital's executives and Velano Vascular.

PIVO™ is a solution to the age-old challenges of needle sticks and line draws. High quality blood collection from indwelling peripheral IV lines is now possible – easing practitioner stress, reducing patient and caregiver anxiety, and creating a more compassionate patient experience.

28% OF ADULTS REQUIRE MORE THAN 1 STICK ATTEMPT<sup>1</sup>

88% of nurses believe sticks and re-sticks IMPACT PATIENT EXPERIENCE<sup>2</sup>

Average draw time FOR TOUGH STICKS IS 4X LONGER THAN “normal” venipuncture<sup>3</sup>

Experience more PIVO stories at [velanovascular.com](http://velanovascular.com)

